



Arthur J. Gallagher & Co.

NEWS RELEASE

ARTHUR J. GALLAGHER & CO. ACQUIRES LUTGERT INSURANCE

Rolling Meadows, IL, September 25, 2017 — Arthur J. Gallagher & Co. (NYSE: AJG) today announced the acquisition of Naples, Fla.-based Premier Insurance, LLC, dba Lutgert Insurance. Terms of the transaction were not disclosed.

Founded in 1953, Lutgert Insurance is a retail property/casualty broker and benefit consultant specializing in all areas of commercial and personal insurance, with a focus on construction, hospitality, real estate development/property managers and high-net-worth individuals. Bud Hornbeck, Steve Benza, Marc Williams and their associates will continue to operate from their offices in Naples, Ave Maria, Sarasota, Fort Myers and Marco Island, Florida under the direction of Peter Doyle, head of Gallagher's Southeast retail property/casualty brokerage operations, and John Tournet, head of Gallagher's Southeast employee benefits consulting and brokerage operations.

"Lutgert Insurance has an outstanding team of professionals who will contribute significantly to solidifying our geographic presence in Southwest Florida, as well as building out our private client practice in the state," said J. Patrick Gallagher, Jr., Chairman, President and CEO. "I am very pleased to welcome Bud, Steve, Marc and their associates to our growing Gallagher family of professionals."

Arthur J. Gallagher & Co., an international insurance brokerage and risk management services firm, is headquartered in Rolling Meadows, Illinois, has operations in 34 countries and offers client service capabilities in more than 150 countries around the world through a network of correspondent brokers and consultants.

Investors: Ray Iardella
VP – Investor Relations
630-285-3661/ ray_iardella@ajg.com

Media: Linda J. Collins
VP – Corporate Communications
630-285-4009/ linda_collins@ajg.com

###